

We cannot determine the average number of contacts per client because of the variety of services we provide. For funding request purposes, we query our data tracking system for the number of unduplicated clients per town that receive any and all services from Spectrum generations, then query again per service.

On average, how much time was spent with each person per contact?
We are not able to figure time spent with each client due to the broad range and type of services we provide.

FINANCIAL INFORMATION:

What is your tax status? Nonprofit Under what jurisdiction? IRS 501(c)3

What is the last year for which you filed a tax return (or equivalent documents)? 2013

From your budget, please provide: **See complete breakdown attached**

EXPENSES:	2015 Projected	2014 Actual	2013 Actual
Amount Directed to			
Recipients of the Services	\$ _____	\$ _____	\$ _____
Salaries & Benefits	\$ _____	\$ _____	\$ _____
Program Supplies	\$ _____	\$ _____	\$ _____
Office & Administration	\$ _____	\$ _____	\$ _____
Fundraising Costs	\$ _____	\$ _____	\$ _____
Rent or Mortgage	\$ _____	\$ _____	\$ _____
Utilities	\$ _____	\$ _____	\$ _____
All Other Expenses	\$ _____	\$ _____	\$ _____
Total Expenses	\$ _____	\$ _____	\$ _____

Number of full-time/paid employees 50

Number of full-time employees who are Rockport residents 0

Salaries & Benefits earned by Rockport residents \$0

Number of part-time/paid employees 34

Number of part-time employees who are Rockport residents 0

Salaries & Benefits earned by Rockport residents \$0

**Spectrum Generations
Comparison of FY13/FY14/FY15**

	FY13 Actual	FY14 Actual*	FY15 Budget
REVENUES			
Federal & State grants	2,223,447	2,298,413	2,345,364
<i>OAA - Nutrition, Outreach, Caregiver</i>	\$1,959,454	\$1,993,087	\$2,030,276
<i>Other ADRC grants</i>	\$ 263,993	\$ 305,326	\$315,088
Non-gov grants	64,298	181,868	96,362
Public Support	208,200	194,850	201,000
<i>Municipal Funding</i>	\$125,106	\$118,145	\$120,000
<i>United Way</i>	\$83,095	\$ 76,705	\$81,000
Donations	383,707	415,688	335,800
Fee for Service	3,065,635	2,414,196	2,618,476
<i>Bridges Home Care</i>	\$1,924,401	\$1,483,068	\$1,525,848
<i>ADB</i>	\$ 622,864	\$ 545,772	\$588,400
<i>Community Case Mgmt</i>	\$ 378,429	\$ 399,691	\$467,008
Special Events/Sales	260,538	249,628	261,400
<i>Catering</i>	\$ 75,034	\$ 64,890	\$95,300
<i>Activites & Special Events</i>	\$182,609	\$184,738	\$166,100
Rents	332,540	358,239	373,882
Other	10,954	56,839	39,580
Operating Revenues	6,549,319	6,169,721	6,271,864
Investment Return	71,127	77,179	26,100
In-Kind	82,425	145,077	120,000
TOTAL REVENUES	6,702,871	6,391,977	6,417,964
EXPENSES			
Personnel Services	4,179,625	3,995,435	4,121,175
<i>Spectrum Wages</i>	\$2,558,045	\$2,560,782	\$2,671,830
<i>Spectrum Benefits</i>	\$ 450,379	\$ 485,565	\$475,764
<i>Bridges PSS wages</i>	\$1,171,201	\$ 949,089	\$973,580
Professional Svc	254,179	270,643	313,822
Public Ed/Marketing	14,697	30,187	30,300
Fundraising	26,396	23,301	18,950
Membership & Dues	30,824	34,047	35,350
Education & Training	18,076	18,595	15,000
Maint & Equipment	174,649	177,437	160,165
Occupancy	570,773	566,981	515,020
<i>Utilites & Heat</i>	\$228,500	\$239,552	\$228,150
<i>Interest</i>	\$155,350	\$129,062	\$95,200
<i>Rent</i>	\$ 52,848	\$ 58,169	\$52,470
Travel	130,536	119,342	119,000
Program Expenses	543,959	568,250	563,600
<i>Food</i>	\$319,947	\$340,803	\$341,400
<i>Consumer Respite</i>	\$130,755	\$123,336	\$127,550
<i>Other</i>	\$ 93,257	\$104,111	\$94,650
Supplies	54,492	52,010	52,000
Technology	134,279	155,480	171,050
<i>Desktop Support</i>	in wages	\$17,048	\$31,050
<i>Licensing</i>	\$25,269	\$28,618	\$30,000
<i>Phone & Internet</i>	\$79,342	\$79,232	\$81,000
<i>Other(copiers, comp. equipment)</i>	\$29,668	\$30,582	\$29,000
Meeting Expense	3,842	2,407	3,000
Misc. Expenses	14,424	33,601	37,997
Operating Expenses	6,150,751	6,047,716	6,156,429
In-Kind	82,425	145,077	120,000
Depreciation	302,024	282,088	280,400
Interest Rate Swap	(21,664)	(14,384)	0
TOTAL SPECTRUM EXPENSES	6,513,536	6,460,497	6,556,829
Agency Income/(Loss)	189,335	(68,520)	(138,865)